

**AMENDMENT TO THE CLAIMS**

1. **(Currently Amended)** A computer-implemented method comprising:  
receiving a forecast definition at a computer system, wherein  
the forecast definition comprises a forecast interval and a forecast period, and  
the forecast period comprises a plurality of forecast intervals;  
automatically generating a plurality of forecast snapshots, using a processor of the  
computer system, wherein  
the automatically generating the plurality of forecast snapshots is performed using  
the forecast definition, and  
the automatically generating the plurality of forecast snapshots comprises  
for each forecast snapshot of the plurality of forecast snapshots,  
automatically generating a forecast, wherein  
for each forecast interval of the plurality of forecast  
intervals, the automatically generating the forecast  
is performed according to the forecast definition,  
and  
automatically generating the each forecast snapshot of the plurality  
of forecast snapshots, wherein  
the each forecast snapshot of the plurality of forecast  
snapshots comprises  
the forecast, and  
forecast summary information for the forecast;  
~~receiving a request at the computer system, wherein~~  
~~the request is configured to cause forecast information for the forecast period~~  
~~to be generated and displayed;~~  
in response to ~~[[the]]~~ receiving ~~[[the]]~~ a request, ~~generating the forecast information~~  
~~for the forecast period~~ retrieving a stored forecast snapshot, wherein  
the stored forecast ~~information is generated using~~ snapshot is one of the  
plurality of forecast snapshots; and

~~in response to the receiving the request and the generating the forecast information for the forecast period,~~ displaying ~~[[the]]~~ forecast information for the stored forecast snapshot, wherein  
the forecast information comprises  
a forecast for the stored forecast snapshot, and  
forecast summary information for the forecast, and  
the forecast ~~period~~ information is displayed on a display coupled to the processor.

2. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises a date for each forecast snapshot.
3. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises a row for a participant that, when selected, provides more detailed information about the participant.
4. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises closed revenue and forecast revenue.
5. **(Currently Amended)** The computer-implemented method of claim 4, wherein the forecast information comprises pipeline revenue.
6. **(Currently Amended)** The computer-implemented method of claim 4, wherein the forecast information comprises expected revenue.
7. **(Currently Amended)** The computer-implemented method of claim 1, wherein the forecast information comprises closed revenue and forecast revenue.
8. **(Currently Amended)** The computer-implemented method of claim 7, wherein the forecast information comprises pipeline revenue.
9. **(Currently Amended)** The computer-implemented method of claim 7, wherein the forecast information comprises name of the participant.

10. **(Currently Amended)** The computer-implemented method of claim 1<sub>2</sub> wherein the forecast information comprises information for each opportunity of a user.
11. **(Currently Amended)** The computer-implemented method of claim 10<sub>2</sub> wherein ~~the forecast information for~~ each opportunity ~~includes~~ comprises an opportunity identifier and forecast revenue.
12. **(Currently Amended)** The computer-implemented method of claim 1<sub>2</sub> wherein the forecast information comprises
  - a row of information for each forecast snapshot of the plurality of forecast snapshots,
  - a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots, and
  - a row for each opportunity of a user.
13. **(Currently Amended)** The computer-implemented method of claim 1<sub>2</sub> wherein the forecast information comprises forecasted quantity of a product.
14. **(Currently Amended)** The computer-implemented method of claim 1<sub>2</sub> wherein the forecast information comprises closed quantity of a product.
15. **(Currently Amended)** The computer-implemented method of claim 1<sub>2</sub> wherein the forecast information comprises pipeline quantity of a product.
16. **(Currently Amended)** A computer system for presenting forecast information, comprising:
  - a memory to store a forecast definition and a plurality of forecast snapshots, wherein the forecast definition comprises a forecast interval and a forecast period, and the forecast period comprises a plurality of forecast intervals;
  - a processor coupled to said memory and configured to generate the plurality of forecast snapshots, wherein the plurality of forecast snapshots is generated using the forecast definition, and generating the plurality of forecast snapshots comprises

for each forecast snapshot of the plurality of forecast snapshots,  
automatically generating a forecast, wherein  
for each forecast interval of the plurality of forecast  
intervals, the automatically generating the forecast  
is performed according to the forecast definition,  
and  
automatically generating the each forecast snapshot of the plurality  
of forecast snapshots, wherein  
the each forecast snapshot of the plurality of forecast  
snapshots comprises  
the forecast, and  
forecast summary information for the forecast;  
~~said processor further configured to receive a request, wherein~~  
~~the request is configured to cause forecast information for the forecast period~~  
~~to be generated and displayed;~~  
said processor further configured to ~~generate the forecast information~~ retrieve a  
stored forecast snapshot, in response to receiving a request, wherein  
the stored forecast ~~information is generated using~~ snapshot is one of the  
plurality of forecast snapshots; and  
said processor coupled to a display further configured to display ~~[[the]]~~ forecast  
information for the ~~forecast period, in response to receiving the request and~~  
~~generating the forecast information~~ stored forecast snapshot, wherein  
the forecast information comprises  
a forecast for the stored forecast snapshot, and  
forecast summary information for the forecast.

17. **(Currently Amended)** The computer system of claim 16, wherein  
the forecast information comprises a date for each forecast snapshot of the plurality of  
forecast snapshots.
18. **(Currently Amended)** The computer system of claim 16, wherein  
the forecast information comprises

a row for a participant that, when selected, provides more detailed information about the participant, **and** the more detailed information comprising opportunity information.

19. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises forecast revenue.
20. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises closed revenue.
21. **(Currently Amended)** The computer system of claim 16, wherein the **forecast** information comprises expected revenue.
22. (Canceled)
23. **(Currently Amended)** The computer system of claim 16, wherein **the forecast** information comprises forecast revenue.
24. **(Currently Amended)** The computer system of claim 16, wherein the **forecast** information comprises pipeline revenue.
25. **(Currently Amended)** The computer system of claim 16, wherein the **forecast** information comprises name of the participant.
26. **(Currently Amended)** The computer system of claim 16, wherein the forecast **for the stored forecast snapshot** comprises information for each current opportunity of a user.
27. **(Currently Amended)** The computer system of claim 16, wherein the forecast **for the stored forecast snapshot** comprises information for each opportunity of a user stored in **[[a]] the stored** forecast snapshot **~~of the plurality of forecast snapshots.~~**

28. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises
- a row of information for each forecast snapshot of the plurality of forecast snapshots,
  - a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots, and
  - a row for each opportunity of a user.
29. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises forecasted quantity of a product.
30. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises closed quantity of a product.
31. **(Currently Amended)** The computer system of claim 16, wherein the forecast information comprises pipeline quantity of a product.
32. **(Currently Amended)** A non-transitory computer-readable storage medium containing instructions for controlling a computer system to present forecast information, wherein said instructions, when executed by a processor in said computer system, cause said processor to perform a method comprising:
- receiving a forecast definition at the computer system, wherein
    - the forecast definition comprises a forecast interval and a forecast period, and
    - the forecast period comprises a plurality of forecast intervals;
  - automatically generating a plurality of forecast snapshots, using a processor of the computer system, wherein
    - the automatically generating the plurality of forecast snapshots is performed using the forecast definition, and
    - the automatically generating the plurality of forecast snapshots comprises
      - for each forecast snapshot of the plurality of forecast snapshots,
      - automatically generating a forecast, wherein



for each forecast interval of the plurality of forecast intervals, the automatically generating the forecast is performed according to the forecast definition, and  
automatically generating the each forecast snapshot of the plurality of forecast snapshots, wherein  
the each forecast snapshot of the plurality of forecast snapshots comprises  
the forecast, and  
forecast summary information for the forecast;  
~~receiving a request at the computer system, wherein~~  
~~the request is configured to cause forecast information for the forecast period to be generated and displayed;~~  
in response to ~~[[the]]~~ receiving ~~[[the]]~~ a request, ~~generating the forecast information for the forecast period~~ retrieving a stored forecast snapshot, wherein  
the stored forecast ~~information is generated using~~ snapshot is one of the plurality of forecast snapshots; and  
~~in response to the receiving the request and the generating the forecast information for the forecast period,~~ displaying ~~[[the]]~~ forecast information for the stored forecast snapshot, wherein  
the forecast information comprises  
a forecast for the stored forecast snapshot, and  
forecast summary information for the forecast.

33. (Currently Amended) The non-transitory computer-readable storage medium of claim 32, wherein  
the forecast information comprises a date for each forecast snapshot of the plurality of forecast snapshots.

34. (Currently Amended) The non-transitory computer-readable storage medium of claim 32, wherein

the forecast information comprises a row for a participant that, when selected, provides more detailed information about the participant.

35.     **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32<sub>2</sub> wherein

the forecast information comprises a name of a participant.

36.     **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32<sub>2</sub> wherein

the forecast information comprises

a row of information for each forecast snapshot of the plurality of forecast snapshots<sub>2</sub> and

a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots.

37.     **(Currently Amended)** The non-transitory computer-readable storage medium of claim 32<sub>2</sub> wherein

the forecast information comprises forecasted quantity of a product.

38.     **(Canceled)**